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# Pivotel / Starlink Promotion

Pivotel Starlink (NZD)  
Mobility Priority

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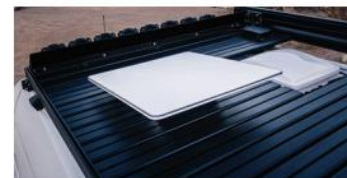
Network Solutions

A high-speed, low-latency satellite internet service designed for use on land or at sea.



Connect to any 12-month Pivotel Starlink Mobility 1TB or 5TB plan and receive a \$1915 inc GST credit on your Pivotel account.

Offer available now on Starlink Mobility 1TB and 5TB services activated by the 30th November 2023.



#### Mobility

A vehicular or portable high-speed internet service for in-motion applications or environments.



#### Maritime

A global high-speed maritime internet service for connectivity on vessels of all sizes while at sea.

#### Why Pivotel?



##### The region's leading provider

For over 20 years, Pivotel has specialised in providing connectivity solutions for people and assets in rural, remote and regional environments.



##### Specialised local support

Whether it's support with installation, configuration or customer service, Pivotel's local team of experienced satellite communication experts will assist you.



##### Pair your Starlink service

Pivotel offers a range of satellite technologies allowing you to run Starlink services independently, or as part of a redundant solution as a primary or secondary link.



##### Standard billing and invoicing

As an established enterprise and government supplier, Pivotel provides standard invoicing and terms, without the need to bill your Starlink service via credit card.

Pivotel Starlink plans use the Starlink Satellite Network. Satellite reception limitations and some exclusion zones apply. A Flat High Performance Starlink terminal is required to access the Pivotel Starlink service. Starlink equipment and services are novel, under development and subject to change. Starlink performance goals may be superseded by Starlink from time to time. The promotion is valid on 12 month plans only. Pivotel will provide the credit into your Pivotel account after the service connection is completed. Promotion period is valid from 8 September until 30 November 2023. Promotional pricing may be withdrawn at any time without notice. Maximum cash in connection fee (if applicable) / monthly access fee is contract terms. Prices are in NZD including tax and are subject to change. Pivotel plans are available to credit approved customers only. For a full list of Pivotel's standard terms and conditions, please visit [www.pivotel.co.nz/knowledge-base/insurance/terms-conditions.html](http://www.pivotel.co.nz/knowledge-base/insurance/terms-conditions.html).

0508 882 448 | [pivotel.co.nz](http://pivotel.co.nz)

PVNZ-SL-MOB-PR-2-2023



A prioritised satellite internet service for rural, remote and regional operations.

The world of satellite internet has been revolutionised by Starlink and its vast network of Low Earth Orbit (LEO) satellites, delivering affordable, high-bandwidth internet access to users all over the world.

Pivotel's Starlink satellite service allows businesses and governments to connect to the internet while on land or at sea, with download speeds up to 220 Mbps, upload speeds up to 25 Mbps, and latency of 25-50 ms.

As a Starlink integrator, Pivotel provides you with the choice of Starlink as a primary service, back-up service, or bundle multiple technologies to create a resilient, network-agnostic communication solution, with network management and the ongoing support you need to ensure continuous, always-on connectivity.

With over 20 years of delivering communication solutions to rural, remote and regional businesses, Pivotel ensures your network meets your needs now and into the future, fully backed by our team of satellite solution experts and local customer support.

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Starlink Direct	Pivotel
Credit Card Prepaid Only	Standard Invoicing – Remittance/Pivotel Terms
Order Online Only – Credit Card Only	Order under regular order structure PO, Remittance/Terms.
Technical Support by Ticket system only.	Pivotel Customer Care by Phone- backed by a team of experienced troubleshooters.
Self-install	Project/Install support available
Only Starlink	Bundle with complimentary services, SD WAN, managed services, other.
Shipping 1-2 weeks	Pivotel stock on hand
	*Pulsar portal

\*Pulsar® Service Management allows you to manage your satellite services and control your costs with Pivotel's Pulsar® Service Management Portal.

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# Pivotal and Starlink

## **Starlink Business / Mobility**

- A portable high-speed, low-latency internet service for businesses across New Zealand.
- Internet speeds up to 220/25 Mbps (Down/Up)
- Provides portable prioritised internet connectivity via WiFi
- Latency of 25-50 ms

## **Starlink Coverage**

Starlink is the world's first and largest satellite constellation using a Low Earth Orbit (LEO) satellite network to deliver broadband internet services that are capable of supporting streaming, online gaming, video calls and more.

Leveraging advanced satellites and user hardware coupled with deep experience with both spacecraft and on-orbit operations, Starlink delivers high-speed, low-latency internet to users all over the world.

# Starlink Business / Mobility

## Overview

For speed, reliability and flexibility, nothing compares to Starlink.

Designed for mobility applications and challenging environments. With a wide field of view and enhanced GPS capabilities, it can connect to more satellites, allowing for consistent connectivity while on the go. The hardware is designed for a permanent installation and is more resilient to extreme environments. Currently the only designated dish for in-motion use in approved countries

## Features

**In Motion Connectivity Around The Globe:** Starlink Mobility works with Starlink's Flat High Performance hardware. With a wide field of view and enhanced GPS capabilities, the Flat High Performance can connect to more satellites, allowing for consistent connectivity on the go.

**24/7 Priority:** Starlink Mobility plans have the highest priority in the network, meaning your connectivity is prioritized even in times of network congestion.

**Easy To Get Online:** Your Starlink kit comes with all the necessary hardware for permanent installation on your vehicle. Get online within minutes of installation, with a high-speed, low latency connection.

**100% Coverage:** Starlink Mobility provides 100% coverage in your country and every country where Starlink service is available across the globe. Plans can also be used on the ocean, with connectivity available in the vast majority of the Earth's oceans and seas.

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# Starlink Specifications and Resources

## Mobility Specifications

### Antenna

Electronic Phased Array

### Orientation

Fixed

### Environmental Rating

IP56

### Operating Temperature

-30°C to 50°C (-22°F to 122°F)

### Field of View

140°

### Average Power Usage

110-150W

## Business Fixed Specifications

### Antenna

Electronic Phased Array

### Orientation

Motorized Self Orienting

### Environmental Rating

IP56

### Operating Temperature

-30°C to 50°C (-22°F to 122°F)

### Field of View

140°

### Average Power Usage

110-150W

## Resources

[Product Specifications](#)

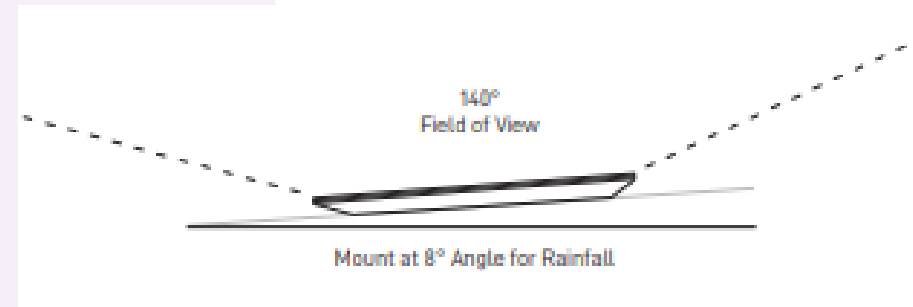
[Setup Guides](#)

[Starlink App \(iOS\)](#)

[Starlink App \(Android\)](#)

[Pulsar® Service Management](#)

[Products \(pivotel.co.nz\)](#)





# Starlink Fixed Solution

## What's In The Box?

Starlink Terminal

Base

Power Supply

Router

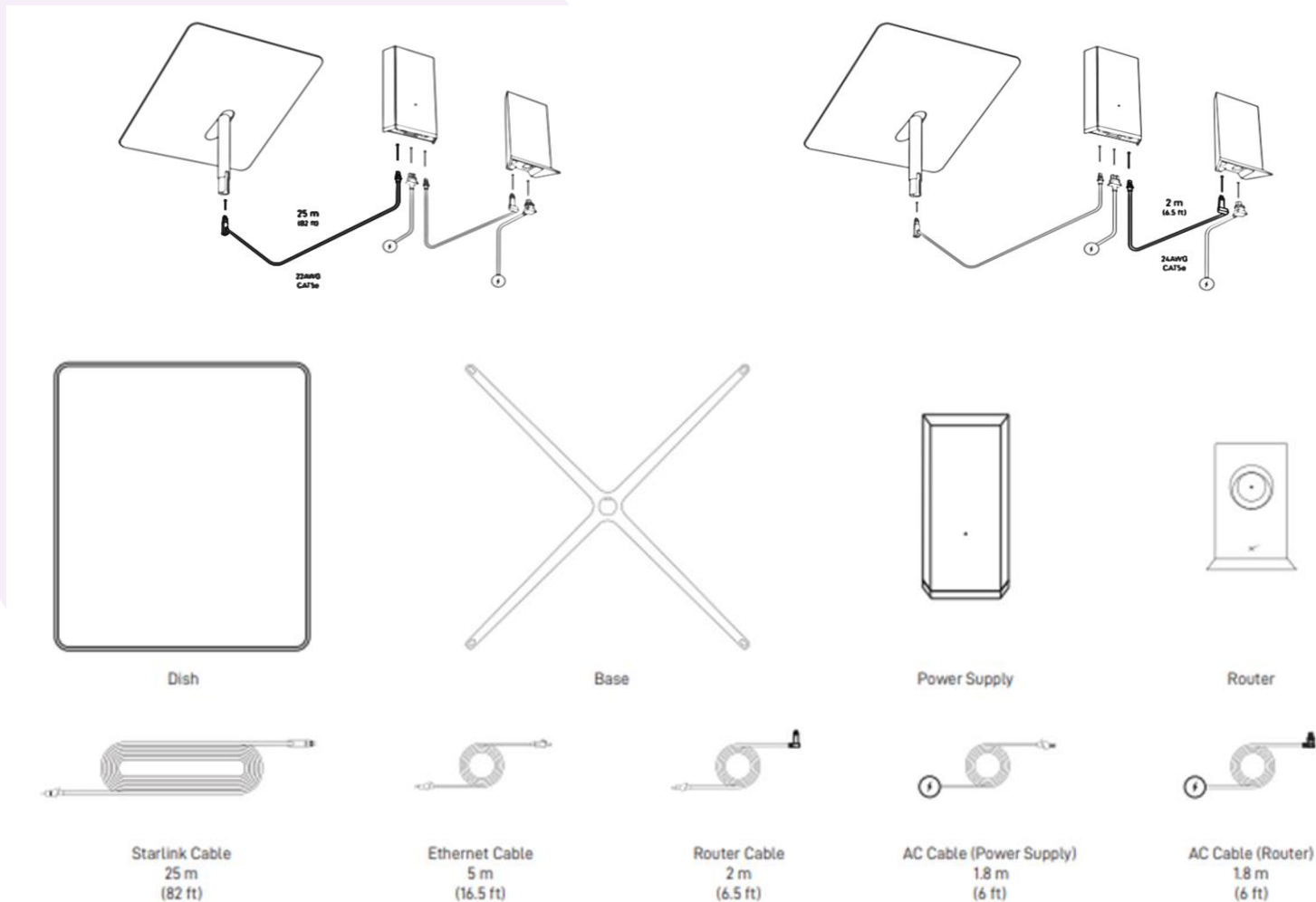
Starlink Cable 25m

Ethernet Cable 5m

Router Cable 2m

AC Cable (Power Supply) 1.8m

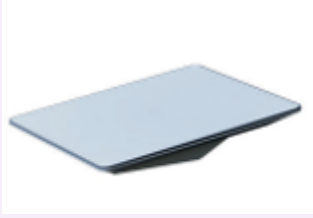
AC Cable (Router) 1.8m



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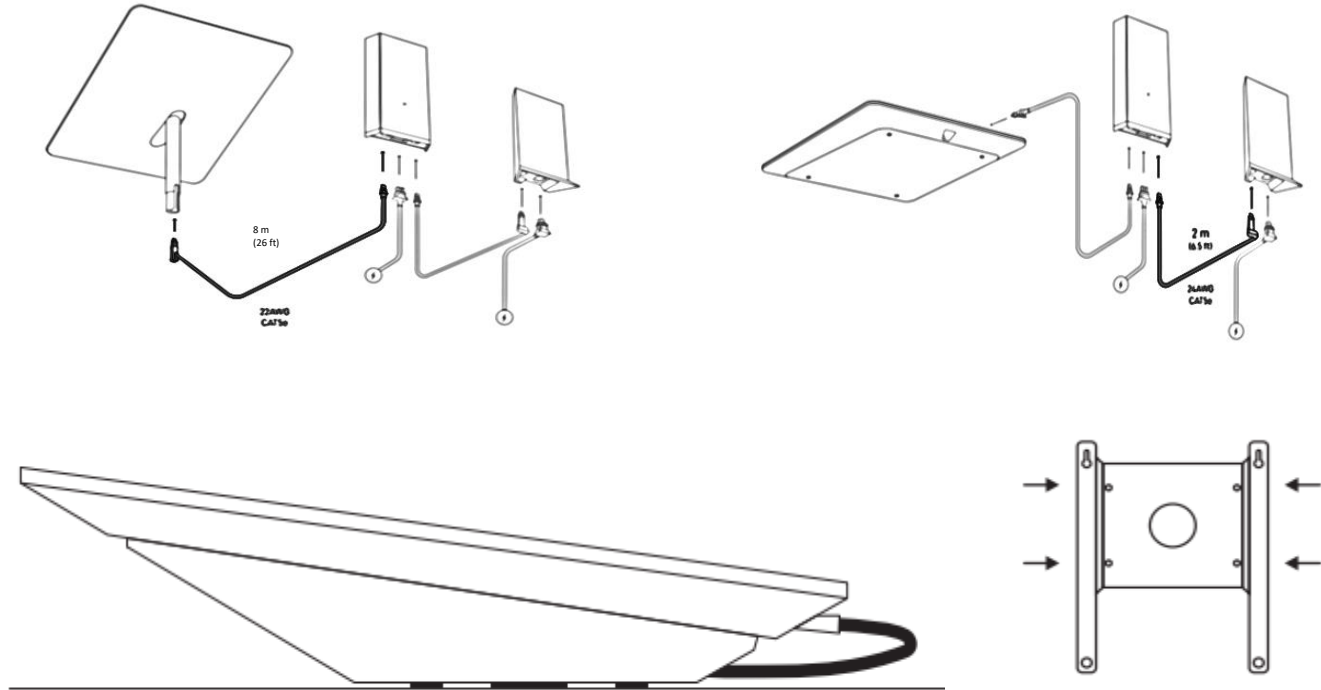
# Starlink Mobility Solution



## What's In The Box?

- Starlink Terminal
- Power Supply
- Power Supply Mount
- Router
- Router Mount
- POE Cable 8m
- Ethernet Cable 5m
- Router Cable 2m
- AC Cable (Power Supply) 1.8m
- AC Cable (Router) 1.8m
- Wedgemount – Separate box

- Accessory Options
- POE- Cable 25M



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